Strong commercial momentum driving path to sustained profitability

Interim results for the six months ended 30 June 2025

September 2025



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Agenda

Business update
CEO - Dr. Frank Mathias

Commercial update
CBO - Dr. Sébastien Ribault

Financial update
CFO - Dr. Lucy Crabtree

Wrap-up
CEO - Dr. Frank Mathias

5 Q&A





A global quality and innovation led CDMO in cell and gene therapy



Strong H1 2025 execution builds further momentum

First half progress and enhanced financial flexibility position OXB for growth



Strong order momentum

Increasing revenue visibility

Driven by increased demand across all viral vectors and late-stage client activities





Manufacturing optimisation

Boosting efficiency and enabling seamless client delivery

AAV platform transfer to France commenced and lenti manufacturing active across global network





Financial flexibility

To expand global capacity to meet growing demand

£60m equity placing and \$125m Oaktree loan facility¹





EBITDA loss £(8.3)m narrowed (H1 2024: £(20.3)m)



Revenue increased +44% to £73.2m

H1 2025 performance supports FY 2025 expectations and medium-term outlook











Differentiated capabilities, proven delivery



State-of-the-art facilities & scalable production capabilities to meet the growing demand for CGTs

▼ Track record of commercial delivery – with deep expertise from early development through to market launch

Trusted by global industry leaders – successful collaborations with big pharma, established biotech and emerging biotech

✓ **Highly experienced Business Development team** – proven track record in strategic partnering and deal execution

Scientific and technical depth – 30 years of innovation in vector design, process optimisation and scale-up

Global reach & strategic positioning with manufacturing facilities located in key biotech hubs





GMP batches



Programmes



IND submissions



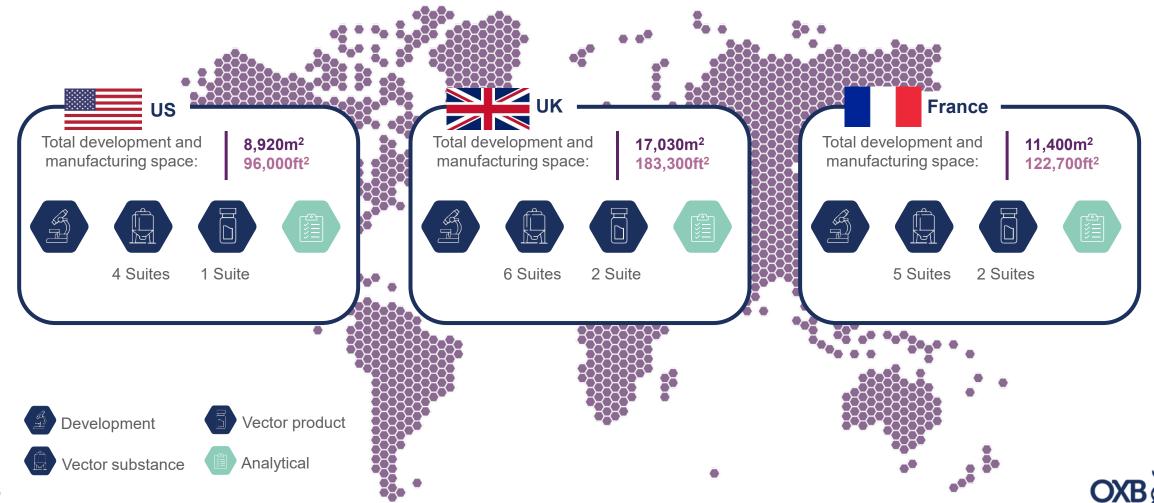
Successful audits



Global reach, client-centric delivery

State-of-the-art facilities strategically located to capture market growth

c.£60m placing supports investment to strengthen global CDMO network including US GMP capacity, to meet growing demand





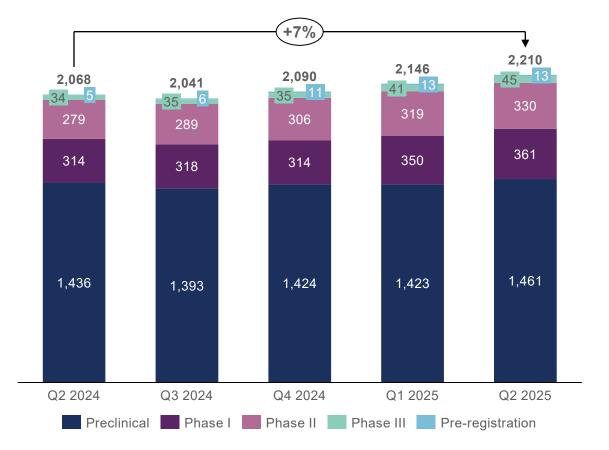
Commercial update

Robust CGT pipeline fuels CDMO market opportunity

Consistent industry pipeline expansion across all development stages & momentum in approvals

Gene therapy pipeline quarterly comparison

Total number of molecules in development:



Strong momentum in number of CGT approvals
Number of US and EU approvals 2025 YTD:

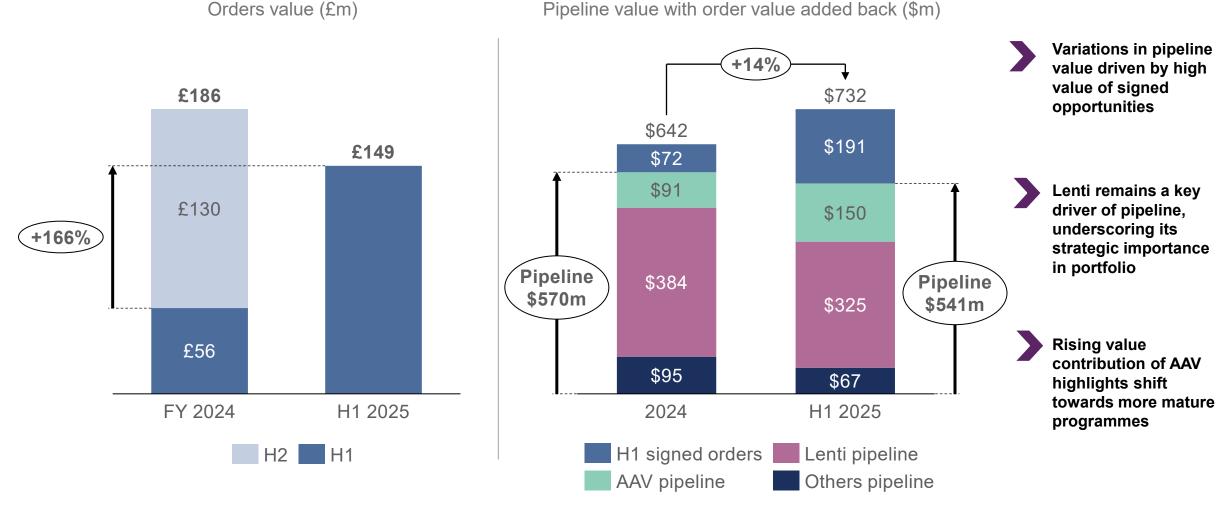






Strong pipeline & order growth underpins future revenue potential

Increasing opportunity volume and advancing late-stage AAV programmes



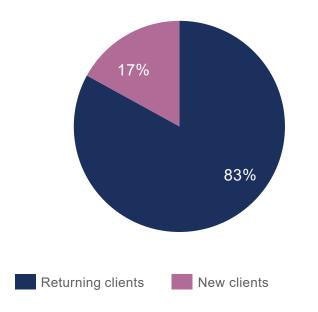


Strong impact of One OXB strategy on contracts signed

£149m signed orders with significant increase in AAV and European contribution

H1 2025 client contracts

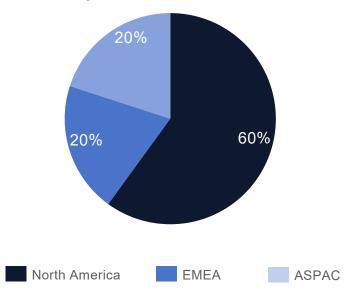
Total opportunities won by client type



- >80% of signed contracts from existing clients reflecting high satisfaction and late-stage progress
- New client acquisition particularly strong in AAV vector segment

H1 2025 geographical split

Diversification of geographical distribution by new client location



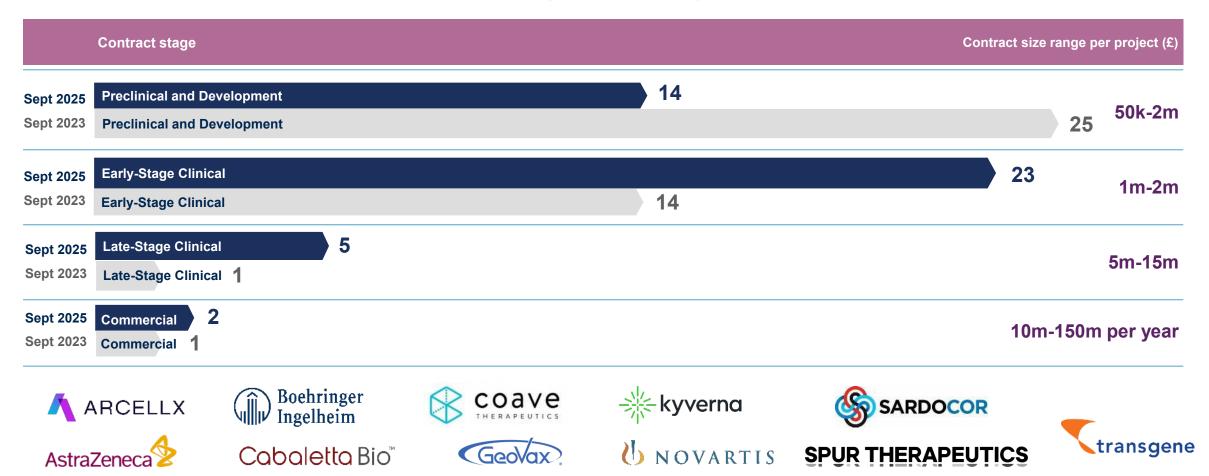
New clients by geography and vectors show positive impact of One OXB strategy



A diversified portfolio of 40+ client programmes

Larger number of programmes initiating late phase and commercial activities

OXB ranked in the top 10 CDMOs for advanced therapies by market share by Cell and Gene in September 2025¹





Equity raise proceeds will strengthen global CDMO network

c. £60 million placing to support strategic investments to meet client demand

Investment drivers:



Investment priorities:



Strengthens competitive position in the global viral vector market





Financial update



Strong H1 2025 performance on all fronts

1 Strong double-digit revenue growth

√ 44% growth in total revenue to £73.2m (H124: £50.8m)

 Driven by robust demand for CDMO services including revenue growth from GMP manufacturing and process development work

Strong balance sheet

✓ Cash: £53.9m¹ (YE24: £60.7m)

✓ Net cash: £17.1m¹ (YE24: £20.6m) strengthened post-period by c.£60m Placing

Post-period, entered into new four-year term
 loan facility of up to \$125m with Oaktree



2 Robust commercial KPIs

- ✓ Contracted client order value £149m¹ (H124: £56m)
 - →c.£190m as at 31 Aug 2025
- Includes signed orders from clients preparing for latestage and commercial activities, providing strong
 visibility through to early 2027
- ✓ Revenue backlog: c.£222m¹ (YE24: c.£150m)

 →£241m as at 31 Aug 2025

4 On track for sustainable profitability

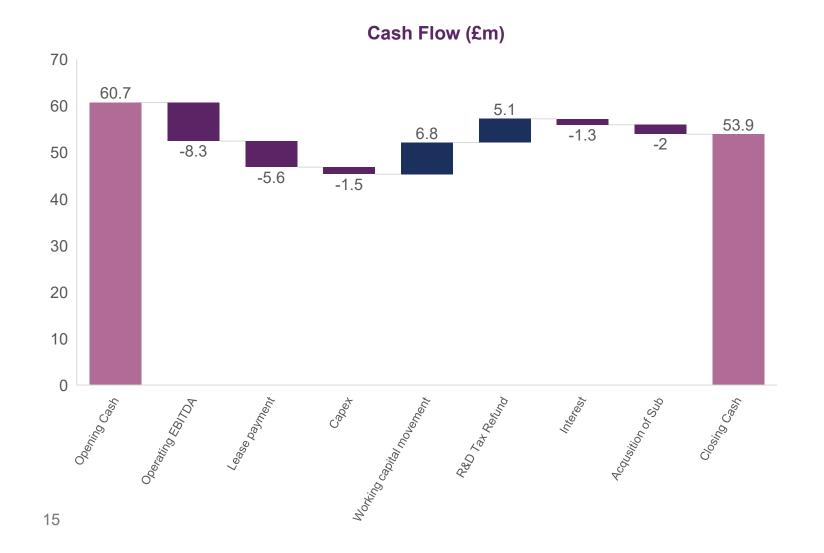
- ✓ Significant improvement in operating EBITDA performance: £(8.3)m, (H124: £(20.3)m)
- Driven by stronger revenues and continued cost control
- ✓ Excellent H1 2025 results support FY 2025
 expectations and medium-term outlook²

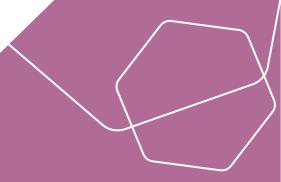


¹ As at 30 June 2025

² All financial guidance excludes the impact of FX fluctuations
Note: Post period events c. £60m Placing and \$125m Oaktree facility - August 2025

Cash position reinforced post period: £113.7m





- Reduced operating cash outflow of £(4.8)m (H124: £(48.6)m) due to operating loss improvement, disciplined cash control and enhanced working capital management
- Enhanced working capital
 management through receipt of
 batch deposits and upfront client
 payments
- Post period end c.£60m placing and new Oaktree loan facility of up to \$125m
- Cash of £113.7m at 31 August 2025



Financial guidance reaffirmed with accelerating revenue growth

Targeting 25-30% revenue growth in 2027-28; long term EBITDA margins approaching c.30%

Financial Metric	Timeframe	Guidance ¹	
	2025	£160 million - £170 million	
Revenue	2026	£220 million - £240 million	
	2027	25%-30% y-o-y growth	
	2028	25%-30% y-o-y growth	
Operating EBITDA Profit	2025	Low single-digit £million	
	2026	>10%	
Operating EBITDA Margins	2027	>20%	
	Long term	Approaching c.30% (within 5-6 years)	
Canox	2025	Low double-digit £million	
Capex	2026 and 2027 (in aggregate)	c.£60 million; c.£20 million - £25 million per year thereafter	





Wrap-up



Our values









Strategy supported by a clear mission and vision

We are proud to deliver life-changing therapies together



To transform lives through cell and gene therapy



To enable our clients to deliver life-changing therapies to patients



To lead the cell and gene therapy CDMO field as a trusted partner with unmatched quality and innovation





Scaling global capacity to meet rising CGT demand

Guidance reiterated and outlook supported by commercial momentum



Continued strong growth with increasing demand for OXB's global, multi-vector service offering



Set to grow global client portfolio across all stages of clinical development in CGT



Funding in place to expand global manufacturing capabilities (incl. US) to meet client demand



Integrated global network positioned to drive growth, increase profitability and expand market share



Skilled and energised team enabling execution and commercial success





Appendix



Consolidated statement of comprehensive income

Six months	

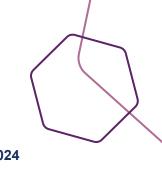
	Six months ended Jun 2025	Six months ended Jun 2024
	£'000	£'000
Continuing operations		
Revenue	73,223	50,806
Cost of sales	(41,566)	(32,851)
Gross profit	31,657	17,955
Operating costs	(30,346)	(33,891)
Innovation costs	(1,984)	(2,250)
Commercial costs	(2,885)	(2,871)
Administration expenses	(20,638)	(14,422)
Other operating income	623	3,241
Operating (loss)	(23,573)	(32,238)
Finance income	1,076	1,759
Finance costs	(3,533)	(5,257)
(Loss) before tax	(26,030)	(35,736)
Taxation	(847)	(663)
(Loss) for the period	(26,877)	(36,399)

	Six months ended Jun 2025	Six months ended Jun 2024
	£'000	£'000
Other comprehensive expense		
Foreign currency translation differences	(4,974)	(164)
Other comprehensive expense	(4,974)	(164)
Total comprehensive (expense)	(31,851)	(36,563)
(Loss) attributable to:		
Owners of the Company	(26,360)	(32,485)
Non-controlling interest	(517)	(3,914)
	(26.877)	(36,399)
Total comprehensive expense attributable to:		
Owners of the Company	(31,334)	(32,603)
Non-controlling interest	(517)	(3,960)
	(31,851)	(36,563)



Consolidated balance sheet

	30 Jun 2025	31 Dec 2024			
	£'000	£'000	30 、	Jun 2025	31 Dec 2024
Assets				£'000	£'000
Non-current assets			Non-current liabilities		
Intangible assets & goodwill	24,318	29,219	Provisions	7,420	7,424
Property, plant and equipment	55,326	64,296	Contract liabilities	5,481	50
Trade and other receivables	4,903	4,934		,	
	84,547	98,449	Deferred income	186	1,020
Current assets			Loans	36,813	39,790
Inventories	15,595	13,573	Lease liabilities	63,990	64,551
Trade and other receivables	62,298	58,971		113,890	112,835
Cash and cash equivalents	53,877	60,650	Net assets	32,729	60,487
	131,770	133,194			
Current liabilities			Equity attributable to owners of the parent		
Trade and other payables	22,266	26,169	Ordinary shares	53,070	52,981
Provisions	1,051	1,152	•	,	
Contract liabilities	41,588	23,630	Share premium account	394,862	394,856
Deferred income	172	562	Other reserves	5,684	8,709
Loans	-	281	Accumulated losses	(420,887)	(399,500)
Lease liabilities	4,621	4,139	Equity attributable to owners of the		
Put option liability		2,388	Company	32,729	57,046
	69,698	58,321	Non-controlling interest	-	3,441
Net current assets	62,072	74,873	Total equity	32,729	60,487





Consolidated statement of cash flows

	Six months ended Jun 2025	Six months ended Jun 2024
	£'000	£'000
Cash flows from operating activities		
Cash used in operations	(1,498)	(39,199)
Tax credit received	5,128	
Net cash generated from /(used in) operating activities	3,630	(39,199)
Cash flows from investing activities		
Acquisition of subsidiary, cash acquired	-	9,004
Purchases of property, plant and equipment	(1,509)	(4,813)
Proceeds on disposal of PPE	194	636
Interest received	1,076	2,459
Net cash (used in)/ generated from investing activities	(239)	7,286
Cash flows from financing activities		
Proceeds from issue of ordinary share capital	94	16,993
Acquisition without change in control	(1,998)	-
Payment of lease liabilities	(1,200)	(2,514)
Payment of lease liabilities interest	(4,410)	(2,476)
Loans repaid	(287)	(183)
Interest paid	(2,352)	(2,037)
Net cash (used in) / generated from financing activities	(10,153)	(9,783)
Net decrease in cash and cash equivalents	(6,762)	(22,130)
Cash and cash equivalents at 1 January	60,650	103,716
Movement in foreign currency balances	(11)	(177)
Cash and cash equivalents at 30 June	53,877	81,409





Revenue growth of 44% driven by increased client activity

Consistent revenue growth across GMP and process development work

Total Group Revenue





25% growth in manufacturing

 Increase in the number of batches manufactured for clinical clients and for clients in preparation for commercial launch



48% growth in development services

 Clients progressing into/through the clinic including process characterisation and validation work



New procurement and storage services revenue line

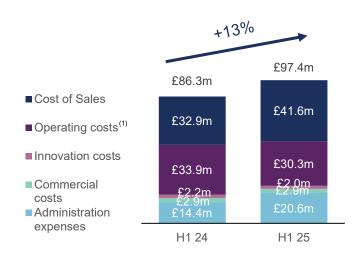
- Additional services for clients for commercial preparation, provides clients stability of supply for raw materials
- Procurement revenues reflect pure-play CDMO positioning



Cost base controlled, driving positive operating leverage

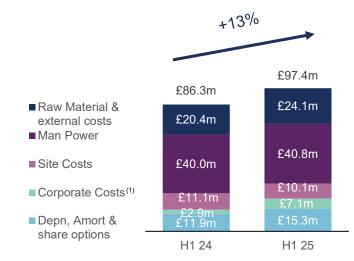
Revenue growth of 44% achieved without significant cost increase

Total Expenses by line item



- Cost of sales +27%; growing less than revenues of +44%
- Operating costs stable, with increased utilisation of cost base as the Group operates at higher output levels
- Innovation costs -12% relating to investment in the lentiviral vector platform
- Administration costs +43% primarily driven by translation FX loss of (£4.2m) (H124: +£0.1m) and due to the full six months of a larger Group post-OXB France acquisition, management changes and cost inflation

Total Expenses by type



- Raw materials and external costs +18% due to higher lentiviral vector batch production and development activities
- Manpower-related costs +2%, partly related to the full six months of OXB France and increased headcount to support higher revenue
- Site costs -10% include absorption of facility costs
- RDEC credit increased to £3.0m (H124: £2.9m) due to an increase in activity which qualifies for supporting the resolution of scientific uncertainty



Revenue and Operating EBITDA¹







ESG H1 2025 highlights

ESG focused on three pillars: Environment, Social and Governance



Environment

- Lyon and Strasbourg now integrated with the Group GHG baseline and net zero pathway
- Achieved near-term target SBTi¹ validation
- On track for sourcing 55% of electricity from renewable energy



Social

- Completed several charitable initiatives including 30,000 km employee challenge (in May) to mark OXB's 30th anniversary (raising up to £9,500)
- Employee wellbeing and development programmes delivered across global CDMO network
- Global Supplier Code of Conduct implemented across all jurisdictions



Governance

- Regular ESGRC and site-level meetings strengthening governance, driving delivery of a globally aligned ESG strategy
- Alignment of mandatory compliance training across all jurisdictions.
- Implementation of new procedures to ensure UK Corporate
 Governance Code 2024 compliance

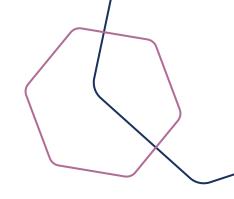


An unmatched 30-year track record in viral vector manufacturing

PRODUCT DEVELOPMENT COMPANY 1995 OXB spins-out from Oxford University World's first patient treated in vivo 2008 with OXB lentiviral vectors Deal signed with Novartis for LV 2014 manufacturing of first CAR-T HYBRID COMPANY treatment approved by FDA 2022 Became an international company; Acquired site in Bedford, MA USA Became a global company; 2024 PURE PLAY CDMO Acquired ABL Europe, expanding manufacturing footprint into France 2024 Rebranded from Oxford Biomedica to OXB



Management team with strong CDMO and value creation expertise



Dr. Frank MathiasChief Executive Officer
(experience: >35 yrs)



Dr. Lucy CrabtreeChief Financial Officer
(experience: >20 yrs)





Dr. Sébastien RibaultChief Business Officer
(experience: >25 yrs)

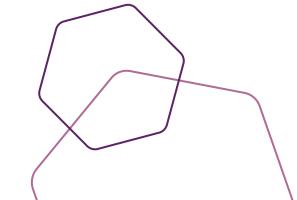
Thierry Cournez
Chief Operating Officer
(experience: >25 yrs)



Natalie Walter
General Counsel
(experience: >25 yrs)



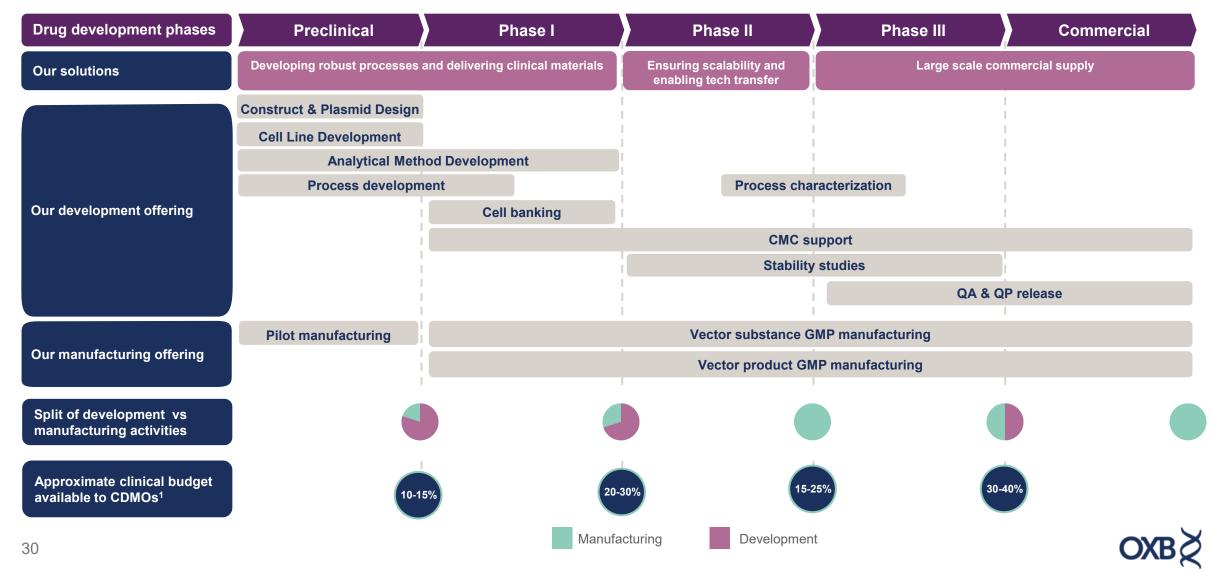
Dr. Sabine SydowChief of Staff
(experience: >25 yrs)





Flexible development and manufacturing services

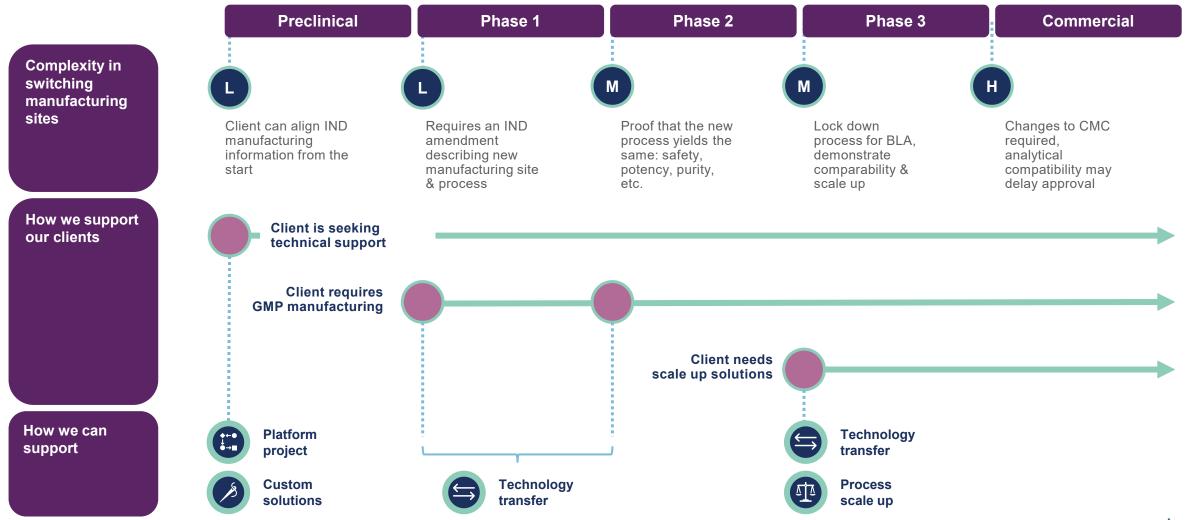
For all vector types at any clinical phase



¹ Approximate budget of developer for each phase of a clinical trial. Source: PharmaSource

Seamless integration of client molecules at any stage

Providing tailored solutions from preclinical to commercial supply





Definitions

BLA/MA submission

Biologics License Application submission and Marketing Authorisation submission respectively.

E2E

End-to-end.

GxP. GMP. GCP. GLP

GxP is a general term for Good (Anything) Practice. GMP, GCP and GLP are the practices required to conform to guidelines laid down by relevant agencies for manufacturing, clinical and laboratory activities.

IND submission

An Investigational New Drug Application is a request submitted by a Sponsor to the FDA to enable the Sponsor to conduct clinical trials.

Operating EBITDA

Operating EBITDA (Earnings Before Interest, Tax, Depreciation, Amortisation, Impairment, revaluation of investments and assets at fair value through profit and loss and share based payments) is a non-GAAP measure often used as a surrogate for operational cash flow as it excludes from operating profit or loss all non-cash items, including the charge for share-based payments. However, deferred bonus share option charges are not added back to operating profits in the determination of Operating EBITDA as they may be paid in cash upon the instruction of the Remuneration Committee.

Orders

Contracted value of client orders represents the value of customer orders for which the customer has signed a financial commitment, whereby any changes to agreed values will be subject to either change orders, cancellation fees or the triggering of optional/contingent contractual clauses.

Early-stage clinical trials (Phase 1 & 2)

These trials focus on assessing the safety, tolerability, and optimal dosing. For early-stage clients, OXB helps to develop robust manufacturing processes and ensures scalability. Key activities include process development, cell banking, process characterisation, and CMC (Chemistry, Manufacturing, and Controls) support. Stability studies also begin in Phase 2 to assess the viability of the therapy over time, laying the foundation for late-stage development.

Late-stage clinical trials (Phase 3 & 4)

These trials aim to confirm the efficacy and long-term safety of gene and cell therapies in larger patient populations. These trials are centred around large-scale production and regulatory compliance, ensuring that the therapy is manufactured consistently and efficiently for broader patient access. Key CDMO activities include vector substance and product GMP manufacturing, stability studies, and QA/QP release to meet stringent regulatory standards.

PPQ

Process Performance Qualification (PPQ) is a critical step in the manufacturing process of pharmaceutical products that assesses the quality and safety of the drug product.

Revenue backlog

Revenue backlog represents the ordered gross value of CDMO revenues available to earn. The value of client orders included in revenue backlog only includes the value of work for which the client has signed a financial commitment for OXB to undertake, whereby any changes to agreed values will be subject to change orders, cancellation fees or the triggering of optional/contingent contractual clauses.

