

A global quality and innovation-led CDMO in cell and gene therapy

Investor Presentation

Jefferies Global Healthcare Conference, London

November 2025



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What we set out to achieve in 2025

Strengthening financial foundations and scaling operations



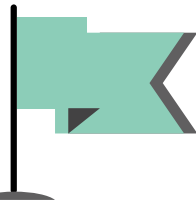
Clear strategy



Strong implementation plan



Clear path towards profitability



Strategic milestones position OXB for global CDMO leadership

Strengthen operational excellence

Secure long-term financing

Expand US commercial capabilities

Increase multi-vector offering across sites

Grow commercial pipeline

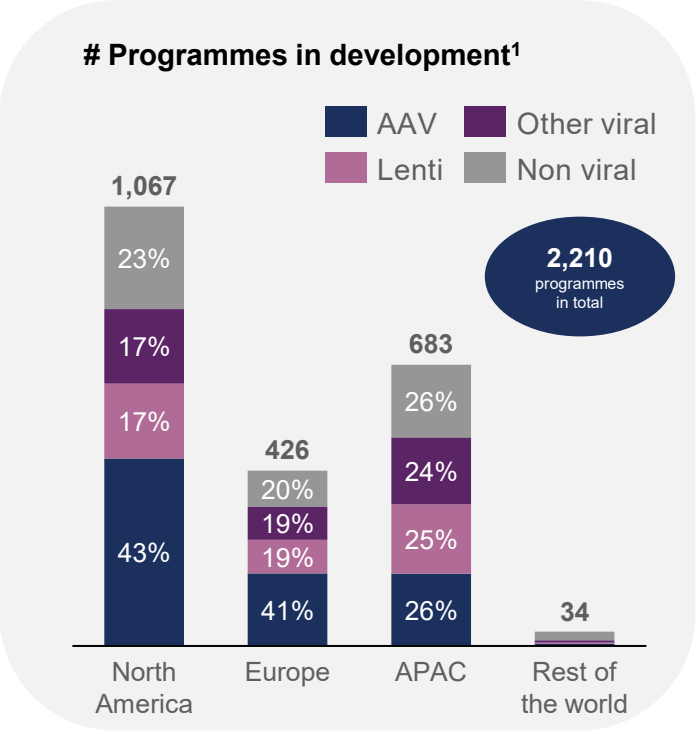
Accelerate innovation priorities

Deliver financial guidance

US footprint key for building global CDMO leadership position

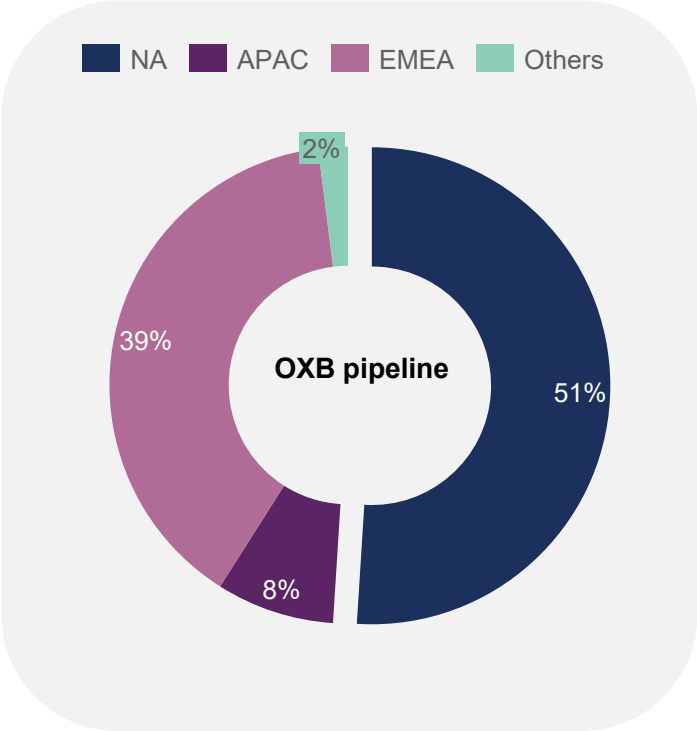
Adapting to client needs, supporting pipeline growth and hedging geopolitical risks

Presence in key markets



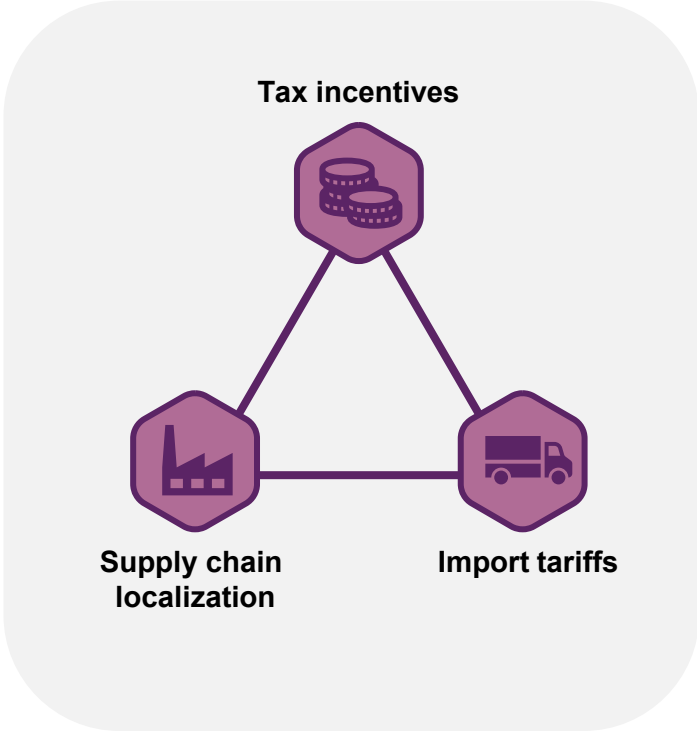
US biggest market for viral vector manufacturing, AAV driving growth

Proximity to clients



Majority of OXB pipeline can benefit from strong local presence

Geopolitical trends



Simplified value chain for clients

(1) ASGCT Q2 pipeline data, regional split based on GlobalData and internal analysis
(2) Pipeline of future business; data as of 30 November 2025.

Newly acquired US commercial facility enables accelerated growth

Durham, NC site expands capacity to support late-stage and commercial-scale programmes

Enhanced value proposition with:

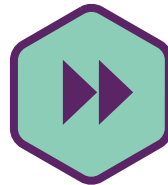
State-of-the-art FDA approved commercial facility

Increased fill & finish capacity improving end-to-end services

Demonstrated track record across vector types and scales



In line with growth strategy



Capital-efficient path to US opportunities



Accelerates capture of US AAV commercial opportunities

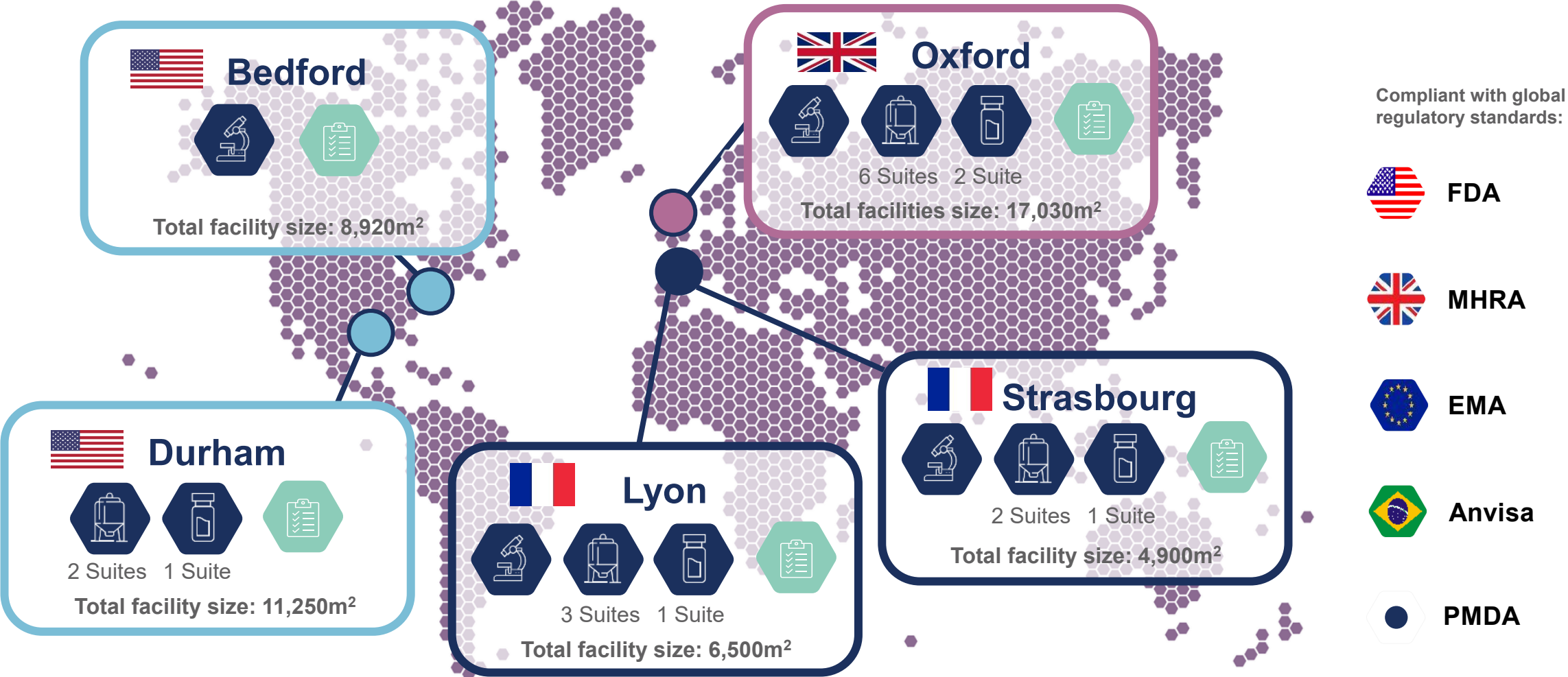


Bedford, MA site: AAV PDAD* centre of excellence

Supports long-term growth outlook and existing near and medium-term guidance

State-of-the-art facilities located in key global biotech hubs

Unified global network for multi-vector, multi-site development and manufacturing services

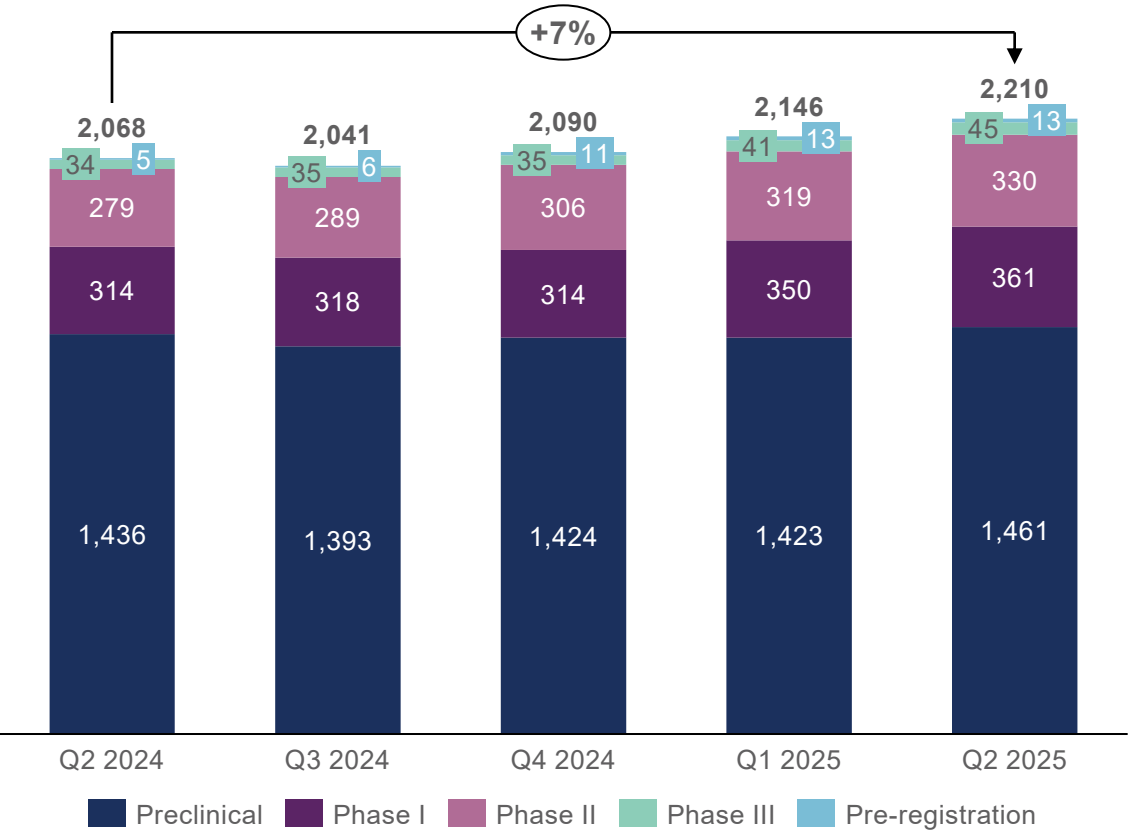


Robust CGT pipeline fuels CDMO market opportunity

Consistent industry pipeline expansion across all development stages & momentum in approvals

Gene therapy pipeline quarterly comparison

Total number of programmes in development:



Strong momentum in number of CGT approvals

Number of US and EU approvals 2025 YTD:

Therapy	Developer	Therapy type	Regulatory status
Encelto	Neurotech Pharmaceuticals	Cell Therapy	FDA Approved
Zevaskyn	Abeona Therapeutics	Gene Therapy	FDA Approved
PRGN-2012	Precigen	Gene Therapy	FDA Approved
Vyjuvek	Krystal Biotech	Gene Therapy	EMA Approved
Zemcelpro	ExCellThera	Cell Therapy	EMA Approved
Aucatzyl	Autolus Therapeutics	CAR-T	EMA Approved
Avance Nerve Graft	Axogen	Tissue Engineered Therapy	FDA Decision date: 05 Dec 2025

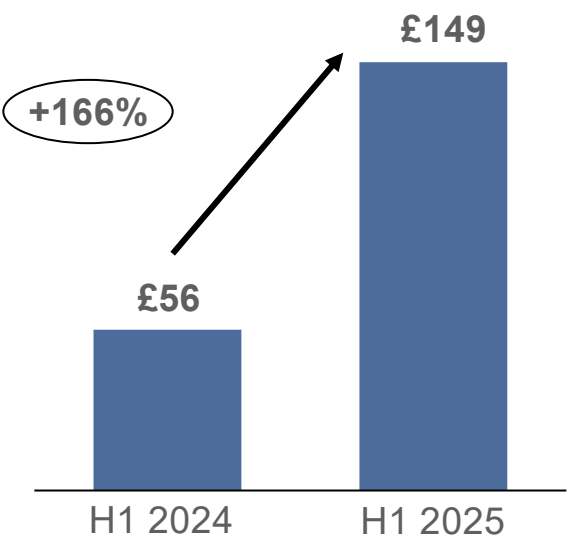


Strong order growth underpins future revenue potential

£149m signed orders in H1 2025 with significant increase in AAV and European contribution

Orders value (£m)

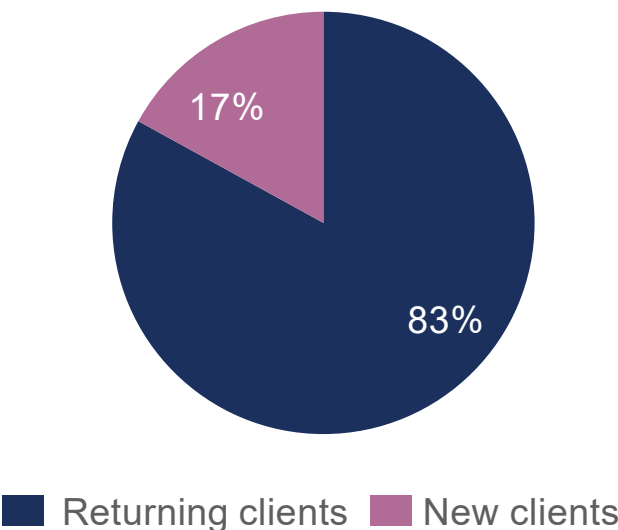
Contracted value of client orders



- Includes signed orders from clients preparing for late-stage and commercial activities
- Provides strong visibility through to early 2027

H1 2025 client contracts

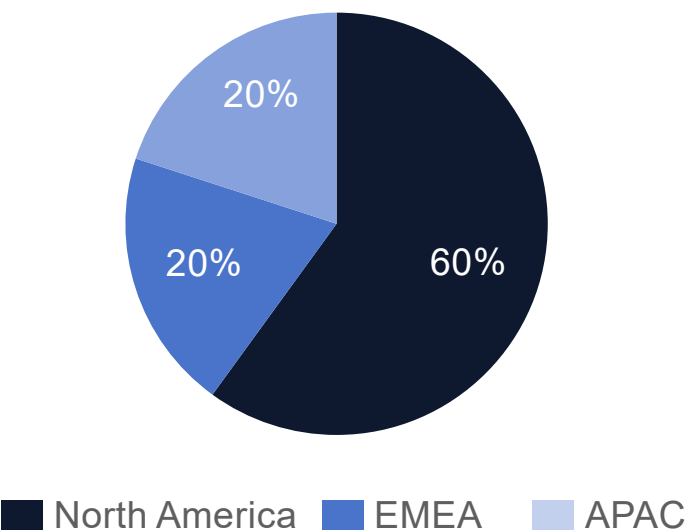
Total opportunities won by client type



- >80% of signed contracts from existing clients reflecting high satisfaction and late-stage progress
- New client acquisition particularly strong in AAV vector segment

H1 2025 geographical split

Diversification of geographical distribution by new client location

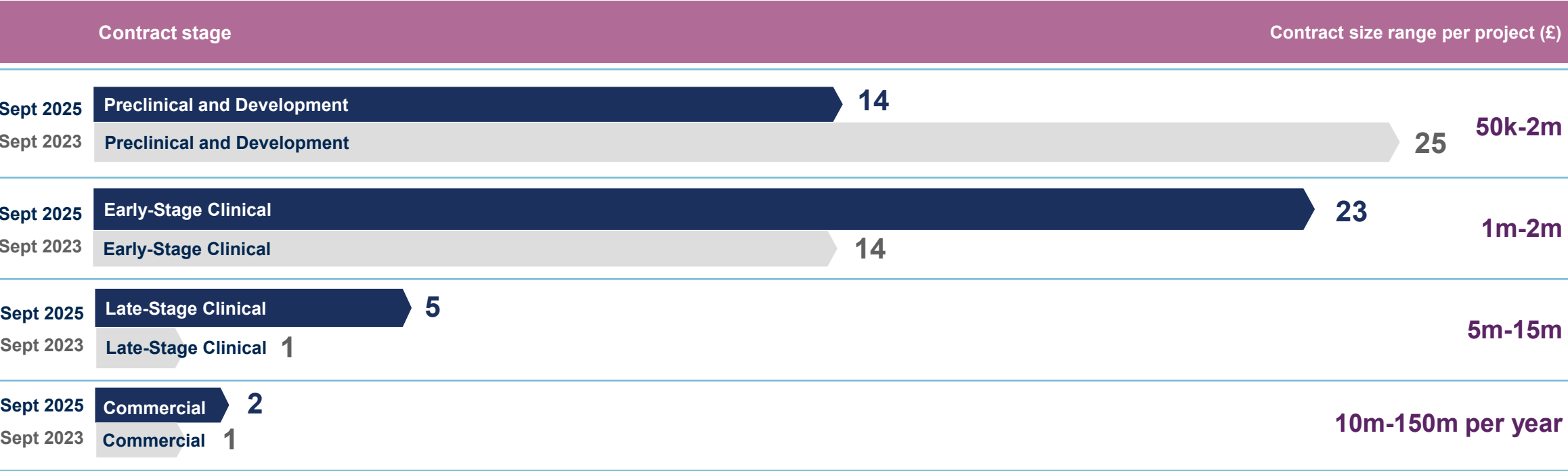


- New clients by geography and vectors show positive impact of One OXB strategy

A diversified portfolio of 40+ client programmes

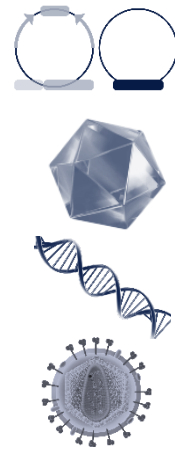
Larger number of programmes initiating late phase and commercial activities

OXB ranked in the top 10 CDMOs for advanced therapies by market share by Cell and Gene in September 2025¹



OXB client-centric innovation

Innovation focused on client and CGT priority areas: titre, cost, speed, robustness and quality



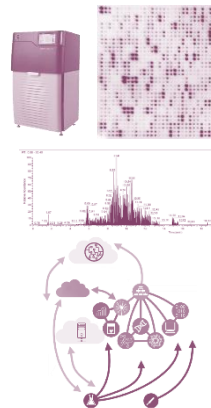
VECTOR AND CELL ENGINEERING

- Higher potency vector
- Greater capacity
- Targeted vectors
- Dedicated cell lines



PRODUCTION (GMP)

- Higher productivity
- Greater recovery
- Multiple serotypes
- Reduced impurities



ANALYSIS AND AI

- Characterisation (*Proteomics/mass spec, transcriptomics/NGS*)
- AI & machine learning – *future development*



ANALYTICAL DEVELOPMENT TO RELEASE TESTING

- Automated analytics
- Faster batch release
- Superior quality metrics

Strong H1 2025 execution builds further momentum

First half progress and enhanced financial flexibility position OXB for growth



Strong order momentum

Increasing revenue visibility

Driven by increased demand across all viral vectors and late-stage client activities



Manufacturing optimisation

Boosting efficiency and enabling seamless client delivery

AAV platform transfer to France commenced and lenti manufacturing active across global network



Financial flexibility

To expand global capacity to meet growing demand

£60m equity placing and \$125m Oaktree loan facility¹



**New orders signed
+166% to £149m**



**EBITDA loss £(8.3)m
narrowed (H1 2024: £(20.3)m)**

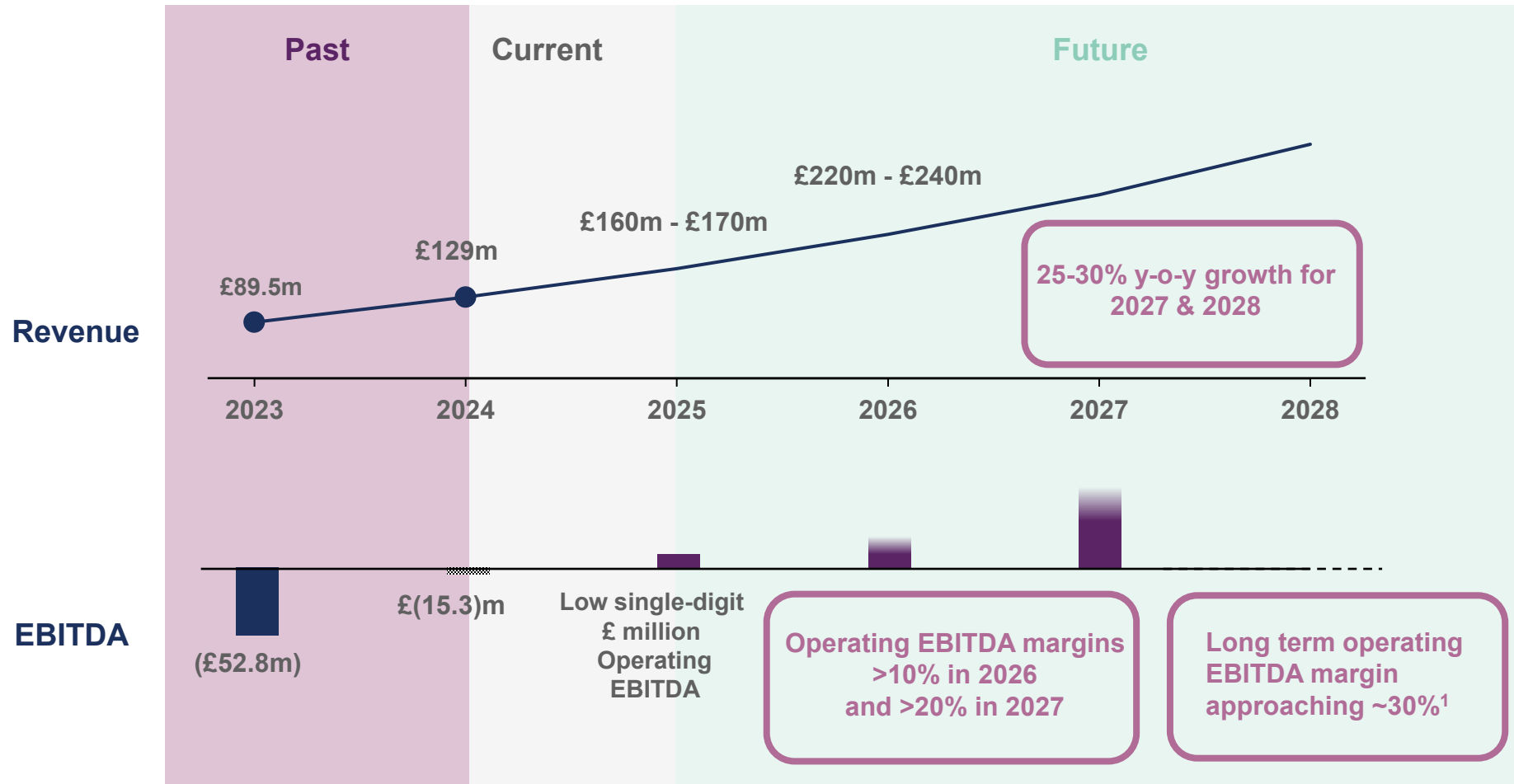


**Revenue increased
+44% to £73.2m**

H1 2025 performance supports FY 2025 expectations and medium-term outlook

Financial guidance with accelerated revenue growth

Targeting 25-30% revenue growth in 2027-28; long term EBITDA margins approaching c.30%



Guidance underpinned by contracted backlog, US capacity expansion and operating leverage

Growing reputation and industry leadership

Recognising awards and milestones

Business of the Year and Innovator of the Year
at Thames Valley Business Awards



2025 CDMO Leadership Awards

Cell and Gene therapy
Global Category win



Named one of the UK's Best Employers by the FT



Voted one of Europe's most innovative companies by Fortune



2025 CDMO Leadership Awards

Europe – Champion



01 Aug:
New loan with Oaktree
(up to \$125M)

15 Aug:
Capital raise of £60M

07 Oct:
Durham (NC) acquisition

Jun

Jul

Aug

Sept

Oct

Member of UK FTSE 250 Index (Sept. 2025)

Delivering against 2025 strategic priorities

Strengthening financial foundations and scaling operations



Clear strategy



Strong implementation plan



Clear path towards profitability

➤ Strategic milestones position OXB for global CDMO leadership

Strengthened operational excellence

Increased efficiencies, reduced bottlenecks, scaled capacities

Secured long-term financing

Completed £60m capital raise & secured loan facility of up to \$125m

Expanded US commercial capabilities

Acquired facility in Durham, NC and increased Fill & Finish capacity

Increased multi-vector offering across sites

AAV transfer to France underway, Lenti capabilities active across geographies

Grew commercial pipeline

H1 revenues increased by 44% & client orders by 166%

Accelerated innovation priorities

Technical excellence and client-centric initiatives underway

Deliver financial guidance

On track

Appendix



Management team with strong CDMO and value creation expertise



Dr. Frank Mathias

Chief Executive Officer
(experience: >35 yrs)



Dr. Lucy Crabtree

Chief Financial Officer
(experience: 20 yrs)



Dr. Kyriacos Mitrophanous

Chief Innovation Officer
(experience: >25 yrs)



Dr. Sébastien Ribault

Chief Business Officer
(experience: >25 yrs)



Thierry Cournez

Chief Operating Officer
(experience: >25 yrs)



Lisa Doman

Chief People Officer
(experience: >15 yrs)



Natalie Walter

Chief Legal Officer
(experience: >25 yrs)



Dr. Melanie Kearney

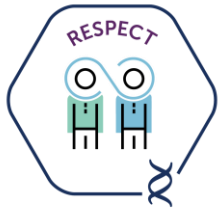
Head of Global Quality
(experience: 30 yrs)



Dr. Sabine Sydow

Chief of Staff
(experience: >25 yrs)

Our values



Strategy supported by a clear mission and vision

We are proud to deliver life-changing therapies together



Vision

To transform lives through cell and gene therapy



Mission

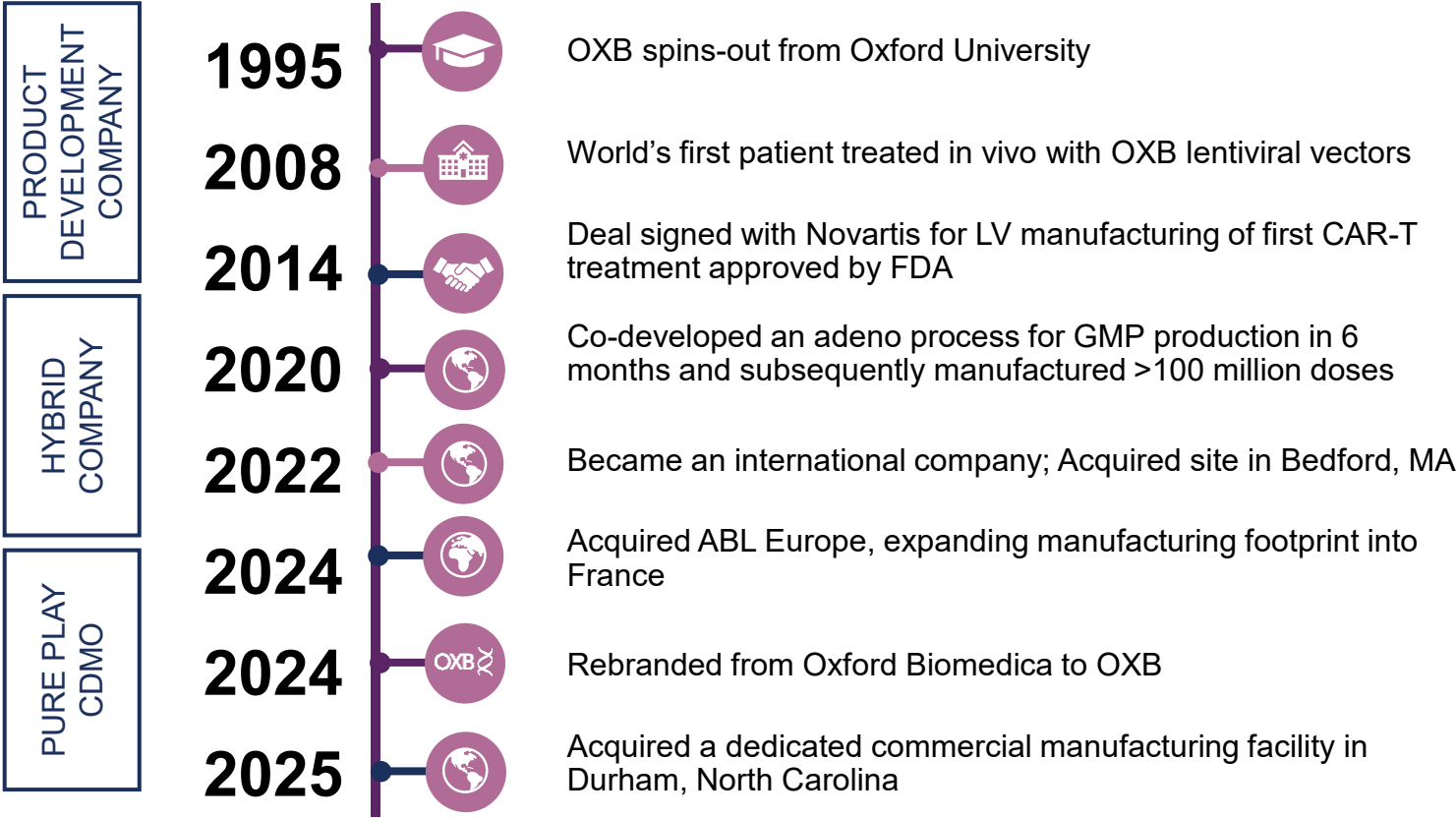
To enable our clients to deliver life-changing therapies to patients



Strategy

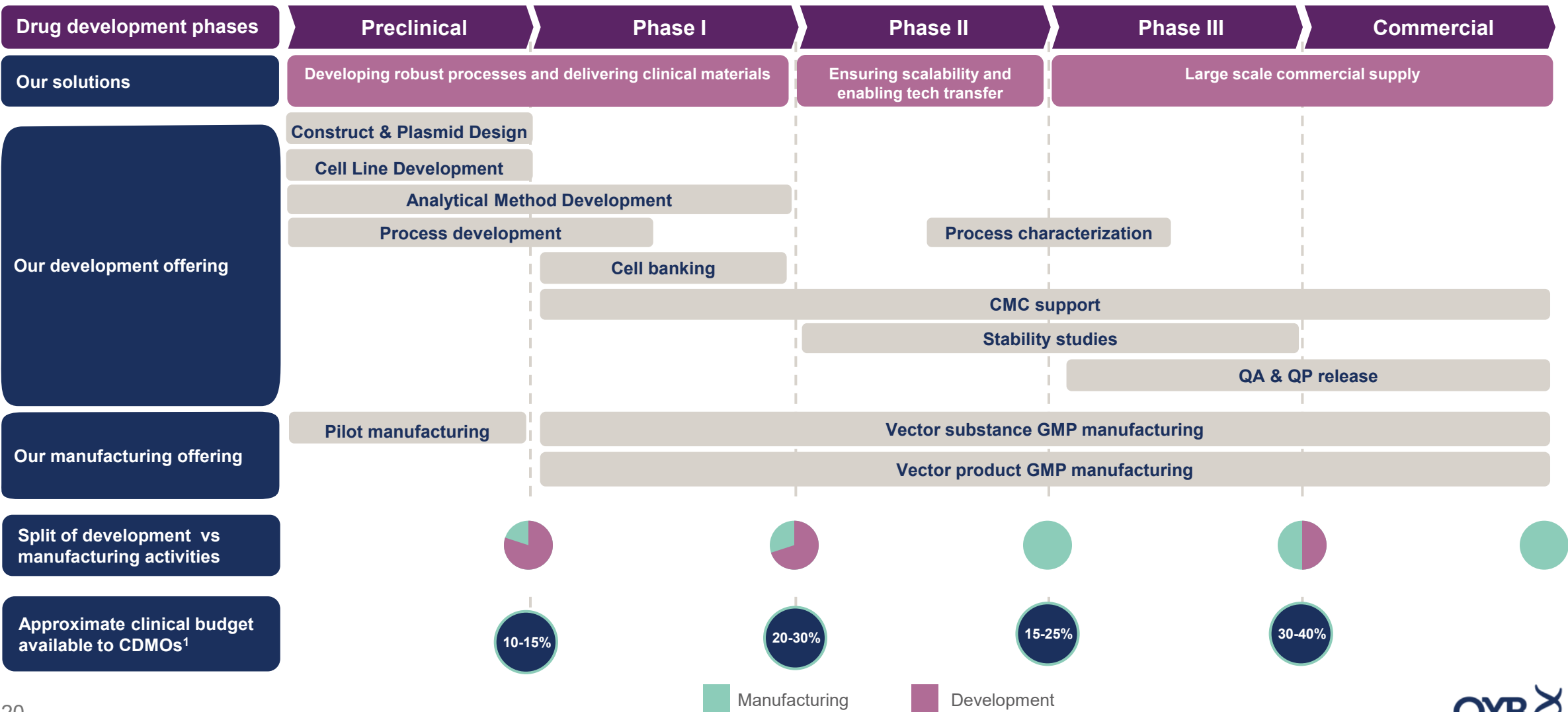
To lead the cell and gene therapy CDMO field as a trusted partner with unmatched quality and innovation

An unmatched 30-year track record in viral vector manufacturing



Flexible development and manufacturing services

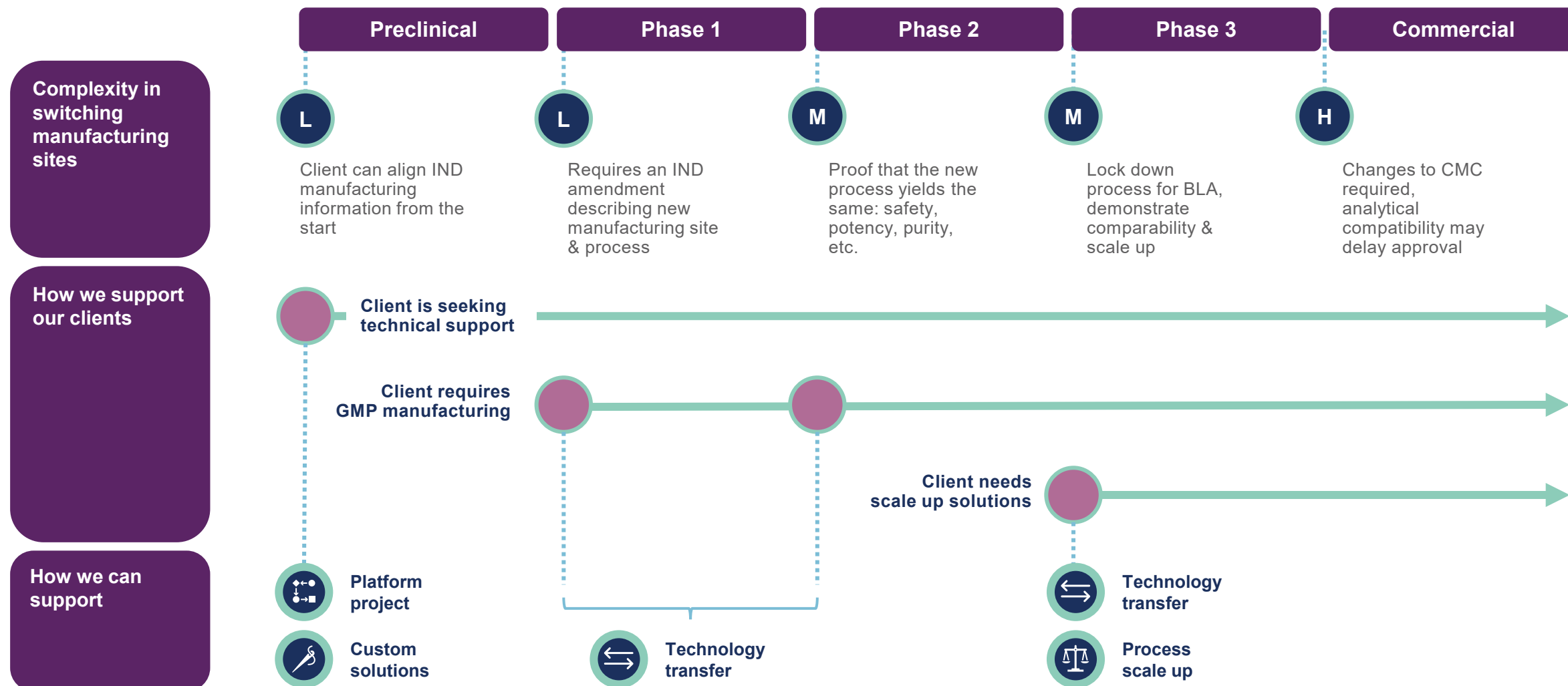
For all vector types at any clinical phase



¹ Approximate budget of developer for each phase of a clinical trial. Source: PharmaSource

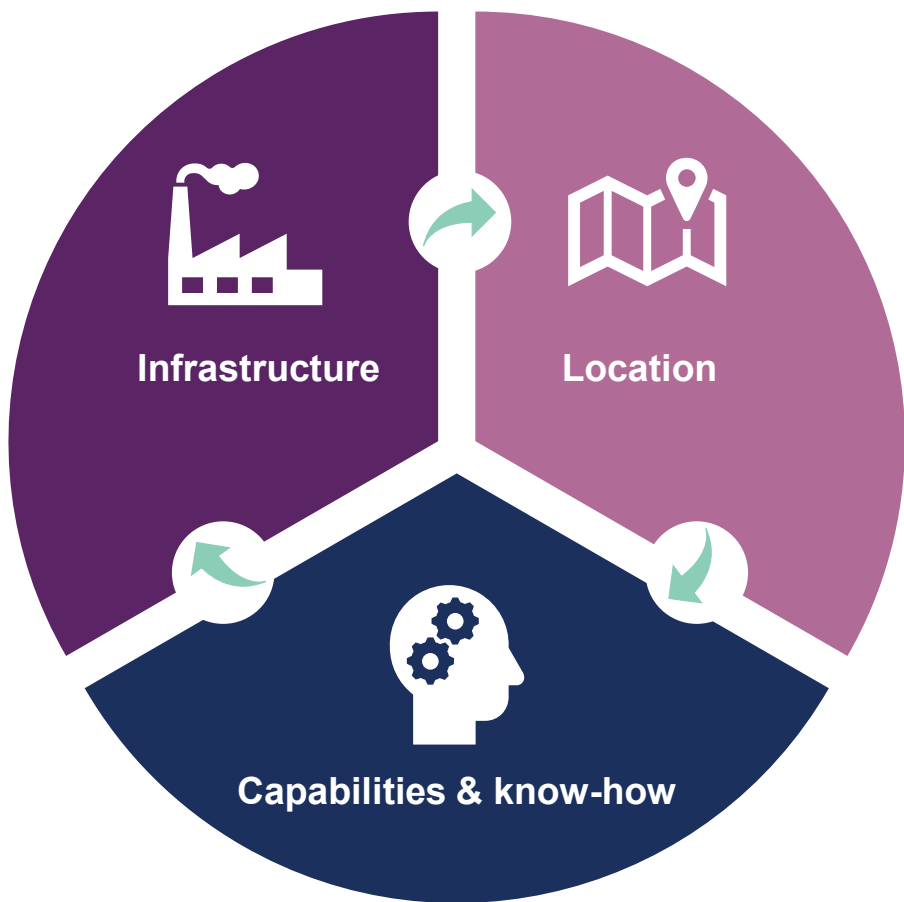
Seamless integration of client molecules at any stage

Providing tailored solutions from preclinical to commercial supply



Commercial capabilities to meet client needs and US opportunities

New Durham site adds commercial scale and best-in-class E2E capabilities from Q1 2026



**Capabilities
& know-how**

Strong track record and capabilities:

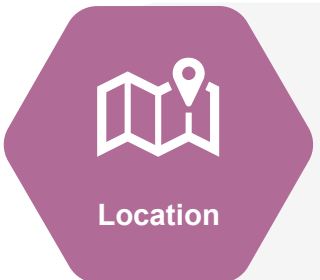
E2E services	Regulatory	Track record
DS + Fill & Finish under one roof	Commercially FDA approved	40+ batches for AAV/LV



Infrastructure

State of the art facility for viral vector manufacturing:

Operational suites	Expansion ready suite	Facility size
2 x GMP DS 1 x GMP F&F	1 x GMP for F&F or DS	~121,000 sq. ft. site



Location

Access to a biotech ecosystem:

Talent pool	Biotech hub	Easy access
Access to qualified labour	Concentration of potential clients	Favourable location

Important strategic US acquisition on attractive terms

Supports long-term top line growth outlook and existing near and medium-term guidance

Transaction Details

Transaction value

\$4.5 million (~£3.4 million) upfront cash consideration

Facilities

121,000 sq. ft. GMP site; 2 x DS¹ suites, 1 x fill-finish suite, 1 x GMP expansion ready suite, QC labs and warehousing

Workforce

~50 highly-skilled staff across business functions

Financial impact

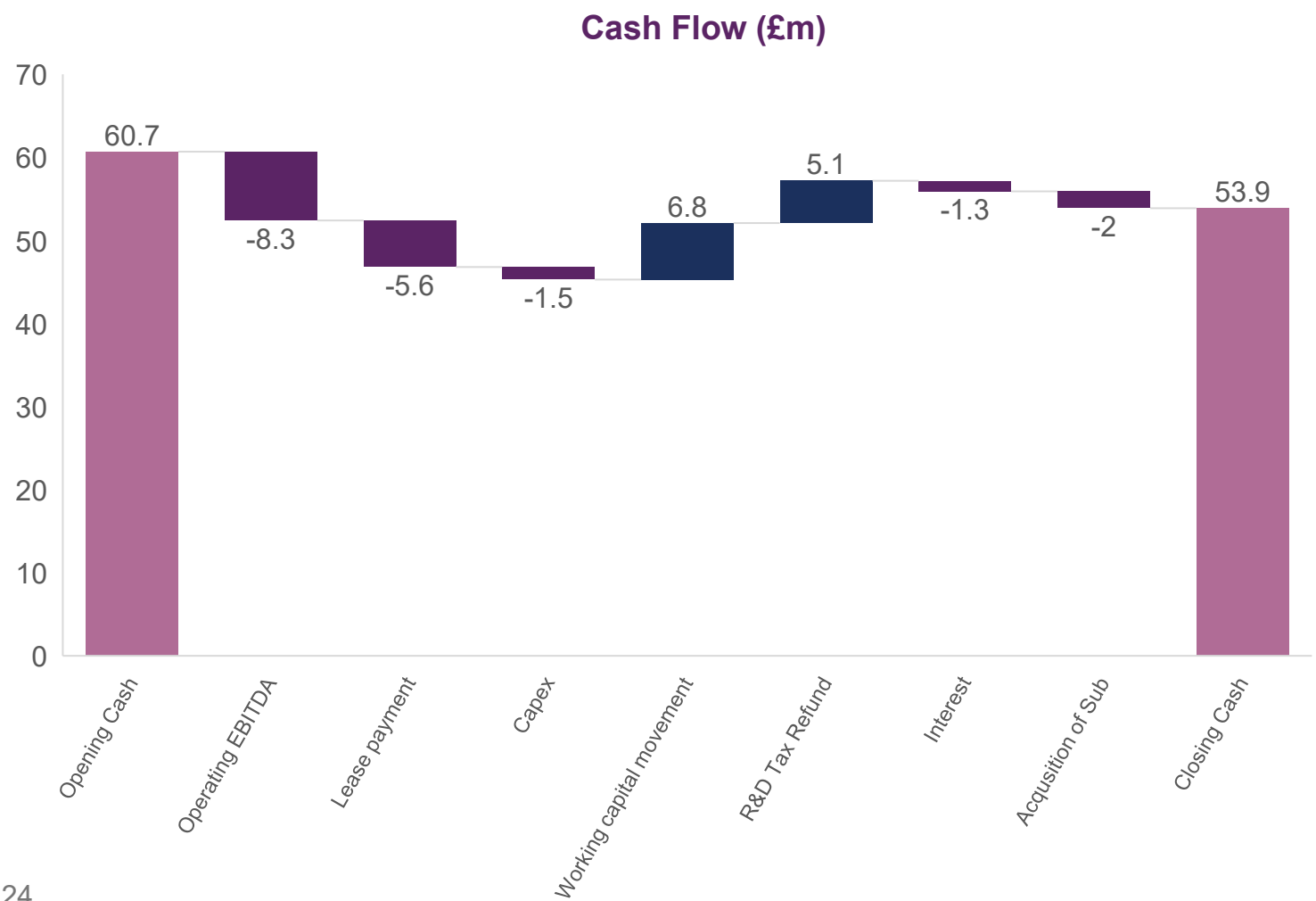
No change to existing guidance for the Group

Transaction-related OpEx increase offset by anticipated sale gain

Transaction Rationale

- ✓ **Strengthens US presence**, securing immediate step change in US capacity and client offering in response to client demand
- ✓ **Expands operational capacity**, bringing fill & finish capabilities in house
- ✓ Adds **US commercial scale** viral vector manufacturing **capabilities incl. AAV**

Cash position reinforced post period: £113.7m



- Reduced operating cash outflow of £(4.8)m (H124: £(48.6)m) due to operating loss improvement, disciplined cash control and enhanced working capital management
- Enhanced working capital management through receipt of batch deposits and upfront client payments
- Post period end c.£60m placing and new Oaktree loan facility of up to \$125m
- Cash of £113.7m at 31 August 2025

Financial guidance reaffirmed with accelerating revenue growth

Targeting 25-30% revenue growth in 2027-28; long term EBITDA margins approaching c.30%

Financial Metric	Timeframe	Guidance ¹
Revenue	2025	£160 million - £170 million
	2026	£220 million - £240 million
	2027	25%-30% y-o-y growth
	2028	25%-30% y-o-y growth
Operating EBITDA Profit	2025	Low single-digit £million
Operating EBITDA Margins	2026	>10%
	2027	>20%
	Long term	Approaching c.30% (within 5-6 years)
Capex	2025	Low double-digit £million
	2026 and 2027 (in aggregate)	c.£60 million; c.£20 million - £25 million per year thereafter

¹ All financial guidance excludes the impact of FX fluctuations.



ESG H1 2025 highlights

ESG focused on three pillars: Environment, Social and Governance



Environment

- Lyon and Strasbourg now integrated with the Group GHG baseline and net zero pathway
- Achieved near-term target SBTi¹ validation
- On track for sourcing 55% of electricity from renewable energy



Social

- Completed several charitable initiatives including 30,000 km employee challenge (in May) to mark OXB's 30th anniversary (raising c. £9,000)
- Employee wellbeing and development programmes delivered across global CDMO network
- Global Supplier Code of Conduct implemented across all jurisdictions



Governance

- Regular ESGRC and site-level meetings strengthening governance, driving delivery of a globally aligned ESG strategy
- Alignment of mandatory compliance training across all jurisdictions
- Implementation of new procedures to ensure UK Corporate Governance Code 2024 compliance

¹Science Based Targets initiative

Definitions

BLA/MA submission

Biologics License Application submission and Marketing Authorisation submission respectively.

E2E

End-to-end.

GxP, GMP, GCP, GLP

GxP is a general term for Good (Anything) Practice. GMP, GCP and GLP are the practices required to conform to guidelines laid down by relevant agencies for manufacturing, clinical and laboratory activities.

IND submission

An Investigational New Drug Application is a request submitted by a Sponsor to the FDA to enable the Sponsor to conduct clinical trials.

Operating EBITDA

Operating EBITDA (Earnings Before Interest, Tax, Depreciation, Amortisation, Impairment, revaluation of investments and assets at fair value through profit and loss and share based payments) is a non-GAAP measure often used as a surrogate for operational cash flow as it excludes from operating profit or loss all non-cash items, including the charge for share-based payments. However, deferred bonus share option charges are not added back to operating profits in the determination of Operating EBITDA as they may be paid in cash upon the instruction of the Remuneration Committee.

Orders

Contracted value of client orders represents the value of customer orders for which the customer has signed a financial commitment, whereby any changes to agreed values will be subject to either change orders, cancellation fees or the triggering of optional/contingent contractual clauses.

Early-stage clinical trials (Phase 1 & 2)

These trials focus on assessing the safety, tolerability, and optimal dosing. For early-stage clients, OXB helps to develop robust manufacturing processes and ensures scalability. Key activities include process development, cell banking, process characterisation, and CMC (Chemistry, Manufacturing, and Controls) support. Stability studies also begin in Phase 2 to assess the viability of the therapy over time, laying the foundation for late-stage development.

Late-stage clinical trials (Phase 3 & 4)

These trials aim to confirm the efficacy and long-term safety of gene and cell therapies in larger patient populations. These trials are centred around large-scale production and regulatory compliance, ensuring that the therapy is manufactured consistently and efficiently for broader patient access. Key CDMO activities include vector substance and product GMP manufacturing, stability studies, and QA/QP release to meet stringent regulatory standards.

PPQ

Process Performance Qualification (PPQ) is a critical step in the manufacturing process of pharmaceutical products that assesses the quality and safety of the drug product.

Revenue backlog

Revenue backlog represents the ordered gross value of CDMO revenues available to earn. The value of client orders included in revenue backlog only includes the value of work for which the client has signed a financial commitment for OXB to undertake, whereby any changes to agreed values will be subject to change orders, cancellation fees or the triggering of optional/contingent contractual clauses.